



**When IT is  
a puzzle...  
BSi Ltd could  
be the missing  
piece in your  
business**



- ◆ **Comprehensive IT systems support**
- ◆ **Secure, reliable, local service from fully trained, certified engineers**
- ◆ **Hardware and software supply**
- ◆ **Systems and applications development**
- ◆ **Turnkey computer solutions for new businesses**

### **Business Systems Integration Ltd**

w: **www.bsiltld.com**  
t: **0161 480 9327**  
e: **sales@bsiltld.com**



## Get in touch...

If you want to know more about how **Business Systems Integration Ltd** can help you:

- ◆ Support and secure your IT networks
- ◆ Align your IT with your Business Strategy
- ◆ Deliver hardware/software solutions to enhance business growth
- ◆ Support cloud/web/e-commerce business solutions
- ◆ IT Management consultancy support at all levels, contact:

**Dave Norton** BSc, MBCS CITP  
t: 0161 480 9327  
e: sales@bsiltld.com



BSi consistently provides us with excellent solutions to all our hardware, software and data security requirements...  
Kim Clemenson, Director, The Manchester Group

**In a complex world, your business needs IT support you can rely on**

## About BSi Ltd

Business Systems Integration Ltd is a Stockport-based company with many years' experience of working with local and national businesses on their IT systems.

As the owner of a small company himself, BSi's director, Dave Norton, is acutely aware of the challenges facing his fellow SMEs, and tailors both his company's services and pricing structures to match their needs and budgets.

Dave is a BCS Chartered IT professional and his team are highly experienced IT professionals, who are registered, certified partners with some of the world's leading computing giants, including Microsoft, Dell, F Secure and Acronis.

Clients range from local sole traders, service sector professionals and large retail outlets – and the company's ability to link remote office workers and locations is proven, as one of its key remote clients is based in Seattle, USA!

Despite the company's success in working with SMEs, Dave has never lost sight of the personal touch in the way BSi works with its clients – indeed, Dave's view is that his team must become a 'virtual' part of his clients' infrastructure.



BSi has done us proud with the design and implementation of our bespoke, new operating software...

Jon Rodgers, Financial Director, The JFR Group

IT systems are at the heart of your business ...

# but what if they fail...?

Let **BSi** take away your IT worries

**IN EVERY BUSINESS**, complex IT systems play a crucial role – whether it's CRM, accounts, sales or stock ordering. But with so few companies able to afford an on-site IT professional of their own, who will manage and maintain these systems effectively – or get them back up and running quickly if they fail?

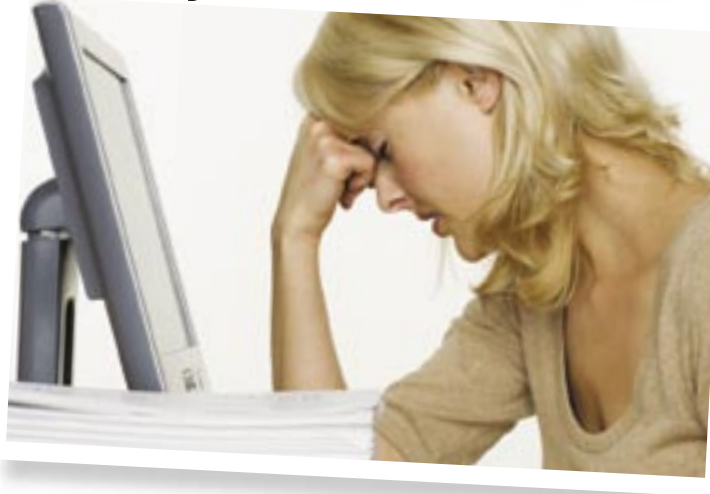
**So if that's what has been worrying you, what can you do to give you peace of mind?**

Let BSi take over your IT system support while you get on with running your business.

We are **proactive** – remote maintenance of your internal servers and the rest of your IT network by our trained engineers means we can spot potential problems before they cause a system crash.

If you are already experiencing computer problems, our locally-based team can be on site within hours to ensure the smooth running of your IT systems.

In addition, BSi will work with you to ensure your IT infrastructure keeps pace with modern developments, making sure you're never left behind by either the technology on offer – or your competitors.



## **BSi** offers your business:

- ◆ **Remote maintenance** – you specify how much and when, to keep control of costs
- ◆ **No more maintenance hassle** – Our engineers run comprehensive health checks on your systems, checking for viruses and ensuring data back-ups are completed
- ◆ **On-site assistance** – our engineers will be with you **fast** if problems occur
- ◆ **Dynamic reporting** – web-based applications enable Strategic Business Intelligence to be a click away
- ◆ **Remote working** – Never lose touch with your office when you're away on business or when bad weather/ industrial action makes getting in to the office difficult.

**D**ave and the team at BSi Ltd are the perfect answer to the problem of finding an IT company that can give you clear, simple advice and help in all situations... BSi Ltd has really become part of our team

**Peter Monkhouse, Managing Director, FR Monkhouse Limited**

## Make BSi your 'Director of IT'

### What do you need?

– **I want to upgrade our IT but I'm worried I don't know enough to negotiate with suppliers**

BSi can deliver cost-effective hardware and software that matches your needs – not those of the companies supplying them to you

– **I need help moving our IT on to the next level**

Our consultancy service will help you clear away the fog of techno-babble and locate the right applications for your business

– **I'm worried about IT security**

BSi can ensure your systems are protected from interference from outside sources – and kept free of viruses

– **Our communications are all over the place!**

Pull all the strands of your business's comms portfolio into a more focused, effective and efficient package

– **Our website doesn't deliver results**

BSi has the experience to turn it into a real dynamic website that delivers



Want to know more? Call BSi on 0161 480 9327, see [www.bsilttd.com](http://www.bsilttd.com) or contact us at [sales@bsilttd.com](mailto:sales@bsilttd.com)